

Chamber Celebrations & Highlights

OVER

500

MEMBERS
STRONG

*Connecting Business.
Strengthening Community.
Inspiring Growth.*

MIDDLETOWN AREA CHAMBER OF COMMERCE

CHAMBER CHATTER



3 MONTHS OF MEMBERSHIP, EVENTS,
AND MORE!

VOL. 06

Q2 2026 Edition
April, May, and June

2026



MIDDLETOWN
AREA CHAMBER OF COMMERCE

— CONNECT • SUPPORT • GROW —

We did it!

500!

★ *Members* ★

Thank you to our incredible members
for being part of our *Chamber family!*



We Did It... 500 Strong! In June, we hit a milestone that once felt like a big dream...

The Middletown Area Chamber of Commerce has officially reached 500 members!

This isn't just a number. It's 500 businesses, organizations, and community leaders who believe in the power of connection, collaboration, and supporting one another. It represents hundreds of entrepreneurs taking a chance, investing in their businesses, and choosing to be part of something bigger than themselves.

To every member—whether you've been with us for decades or joined us this week—thank you. Thank you for trusting us, showing up, supporting one another, and helping us build a stronger business community every single day.

This milestone belongs to all of you. Together, we've created a Chamber that is growing, thriving, and making a real impact across the MOT community. Here's to building even more connections, creating more opportunities, and helping our members succeed.

WELCOME NEW MEMBERS

Welcome to the Middletown Area Chamber of Commerce!

April, May & June New Members!

- Sullivan's Landscaping & Maintenance
- Travelin' Tom's Coffee of Middletown
- Elegantly Posed LLC
- The Village at Mount Hope LLC
- Emory Hill Real Estate Services Inc
- Janney Montgomery Scott
- A.C. Howell
- i.g. Burton Chrysler Dodge Jeep Ram of Smyrna
- Derby's Bar and Restaurant
- Allura Bath and Kitchen
- Premier Paws LLC
- LifeHouse Church
- FoundryWave Studio
- 1804 Barbershop LLC
- Fortixa
- Holly & Morton, LP
- Quality Care Cleaning Services LLC
- Plates & Platters
- Linda's Lot
- Trusted EEO Solutions
- PR4LIFE
- Storm's Construction Group
- 5:9 Customs
- Primo Hoagies
- Ciao Bella Nails & Spa
- Carpenters Auto Repair
- Right Balance Pilates
- Westown Dental
- Eternal Soapourri
- Making Waves Marketing
- FoamTech Construction LLC
- Elayne James Salon & Spa
- Poopbusters
- Four Pillars Group
- Casa 19

Membership

More than Networking



Joining the Middletown Area Chamber of Commerce is more than a networking opportunity—it's a strategic investment in the growth and success of your business.

The MACC is a dynamic organization of businesses, entrepreneurs, and community leaders dedicated to strengthening our local economy and enhancing the quality of life throughout the MOT community. As a member, you'll increase your visibility, expand your professional network, and gain access to valuable resources, marketing opportunities, educational programs, and meaningful partnerships designed to help your business thrive. When you invest in Chamber membership, you're not only investing in your business—you're investing in a stronger, more connected community.

APRIL at the MACC:

Connecting Business. Inspiring Community.

Coffee at the Chamber:

Coffee, Connections, and Community.

Thank you to everyone who joined us for April's Coffee with the Chamber, generously hosted by New York Life Financial Services!

It was a great morning of conversation, new introductions, and meaningful relationship-building with both familiar faces and first-time attendees.

We love seeing our members share what they do, how they serve the community, and ways we can continue supporting one another's growth. That's what makes MACC special.



Special thanks again to Brandon Phillips of New York Life Financial Services team for hosting and sharing insights on the many resources they offer—from retirement planning to business solutions and beyond.



SBDC Help Desk Hours

Grateful for partners like SBDC who continue to show up for our small business community in meaningful

ways. In April, we were fortunate to have them onsite providing one-on-one guidance, resources, and real support to help local entrepreneurs grow stronger and move forward with confidence.

Interested in this opportunity? Contact us today, and we will help you get connected.



iHeart Celebrates 70 Years in Radio!

Congratulations to 94.7 WDSD on 70 incredible years of serving the Delaware community! For decades, WDSD has been the soundtrack of local stories, celebrations, and connections bringing people together through music, trusted voices, and hometown pride. We're proud to celebrate this milestone and the impact your team continues to make across our region.

Additionally Christa Cooper & Scott Klatzkin celebrated their 15th year with and Kyle McMahon celebrated 5 years with 94.7 WDSD Delaware's Country Station. Here's to honoring a remarkable legacy and many more years on the air!



PROFESSIONAL SPACE. POWERFUL CONNECTIONS.



MBI



The Middletown Business Incubator & Collaborative Workspace is our local business center serving your startup, remote, regional, or home based business needs!

- Private Office Space
- Drop In Professional Space
- Mailbox Services
- Meeting Space Rentals
- Printing Services
- and more!



Located inside the
MACC CHAMBER OFFICE
651 N. Broad St., Middletown



The Middletown Business Incubator (MBI) serves as an enterprise business center that provides resources for businesses and entrepreneurs to grow and be successful.

The Benefits of a Chamber Collaborative Workspace:

- Networking and Connections
- Increased Collaboration and Idea Sharing
- Access to Resources and Support
- Cost-Effective Office Space
- Increased Productivity and Focus
- Community Engagement and Support

By working in a collaborative workspace at the Middletown Area Chamber of Commerce, you're not only investing in your business but also becoming part of a community that supports and nurtures growth, innovation, and success.

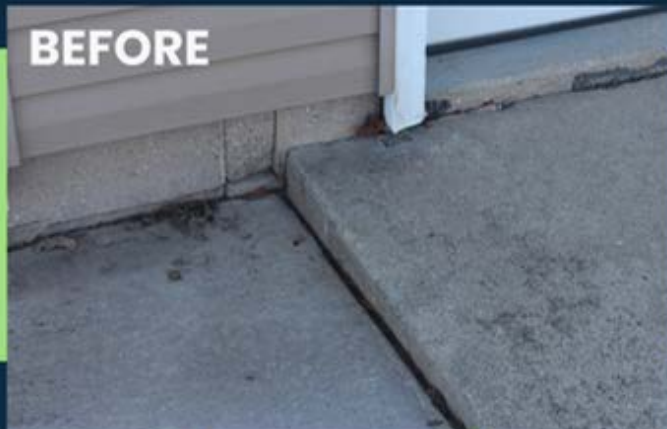


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MACC Annual Spring Luncheon

Leadership in Action

The Middletown Area Chamber of Commerce welcomed members, community leaders, and partners to our Annual Spring Business Luncheon for an afternoon focused on collaboration, leadership, and the exciting momentum shaping the future of our region. The program featured presentations from the Appoquinimink High School ROTC, Encompass Health Rehabilitation Hospital of Middletown, Morris James LLP, and Mayor Kenneth Branner, each sharing valuable insights on leadership, workforce development, healthcare, legal updates, and the continued growth of our community.



MACC CEO Michelle Gramlich and Mayor Kenneth Branner provided Chamber and municipal updates, highlighting the partnerships, investments, and initiatives that continue to move Middletown forward. Their messages reinforced this year's Chamber theme, *Connected in Purpose. Stronger in Action.*, reminding attendees of what is possible when businesses, local government, and community organizations work together toward a shared vision.





The luncheon also marked an exciting milestone as we officially welcomed five outstanding professionals to the MACC Board of Directors:

- Hope Lopez, Jackson House
- Jessica Cannavo, JC Collaborative
- Dustin McFarland, MSN, RN, Encompass Health Rehabilitation Hospital
- Brian Moreau, CPA, CVA, CFE
- Cathy Matthews Hetherington, Patterson Schwartz

Each new board member brings unique expertise, fresh ideas, and a deep commitment to supporting our membership and strengthening the local business community. Their willingness to serve reflects the collaborative spirit that continues to drive the Chamber's success.

We were also proud to recognize two exceptional Chamber Ambassadors for their outstanding dedication and service. **Dr. Shari Wallace** of SOMA Skin & Sculpt Med Spa was honored as Ambassador of the Quarter (Q4), while **Jessica Cannavo** of JC Collaborative received the Ambassador of the Quarter (Q1) award. Both women consistently go above and beyond in welcoming new members, supporting Chamber events, and fostering meaningful connections throughout our business community. Their enthusiasm and commitment exemplify the value of Chamber membership in action.

The Annual Spring Business Luncheon served as a powerful reminder that the strength of the Middletown Area Chamber of Commerce lies in the relationships we build, the leaders who step forward to serve, and our collective commitment to creating opportunities for businesses and our community to thrive. Together, we remain connected in purpose and stronger in action.



Event Sponsors:



Encompass Health
Rehabilitation Hospital of Middletown



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Betts
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CHESAPEAKE
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Daniel's & Hutchison
Funeral Home LLC

Celebrating our First MACC Interns!

Building a stronger Future Together



Khalil and Donnie completed 50 internship hours with us, Middletown Area Chamber of Commerce, and we couldn't be more proud of the growth they demonstrated along the way.

During their time with us, they gained hands-on experience connecting with local business owners, supporting administrative operations, assisting with event processes, and strengthening their professional networking skills.

We truly enjoyed watching their confidence and capability expand in such a short time, and we're excited to see what's ahead for both of them. Thank you to Appoquinimink School District for your continued partnership in creating meaningful opportunities for our future workforce.



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Pure Wellness
Less Strain, More Gain
Ergonomics for Professionals
Lunch & Learn

Join Dr. Eric Marks, founder of Pure Wellness, for a practical session designed to help professionals reduce workplace strain, improve posture, and prevent long-term injury.

Friday, April 24th 2026
12:00pm - 1:00pm

Register online
macode.com/events

MACC
651 N. Broad Street, Suite 106

\$10.00 Registration

Tips to increase comfort, energy, and productivity throughout your workday

Today stretches you can do right at your desk

Lunch + Learn

Less strain, More Gain Ergonomics for Professionals

Small adjustments can make a big difference in how we feel at work each day.

Thank you to Dr. Marks of Pure Wellness for leading an engaging Lunch + Learn: Office Ergonomics for Professionals, where attendees learned practical ways to improve posture, reduce strain, and create healthier, more productive workspaces.

We appreciate everyone who joined us and took time to invest in their well-being—because when our professionals feel better, our businesses grow stronger together.

Pro Tip: Every 20 Minutes, you should stop, check your posture, and stretch!



LET'S GET CONNECTED!

Currently seeking **AMBASSADORS** to join our team as an official representative of the Chamber of Commerce, serving as mentors to new members and assisting businesses with Chamber involvement, its programs, and other members.

WHY SERVE AS AN AMBASSADOR? Serving as an Ambassador allows you to become more involved in your business community. This results in increased networking opportunities, enhanced visibility of your business, & numerous opportunities to market and promote your products & services.



**Monthly Meetings are held at
The Middletown Area
Chamber of Commerce
1st Thursday 12pm-1pm**

NEWARK, DE

MIDDLETOWN, DE

DOVER, DE

SALISBURY, MD

VIRGINIA BEACH, VA

RALEIGH, NC

CHARLOTTE, NC

WILMINGTON, NC

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54th Annual MACC AWARDS NIGHT

*Where the Stars
of Our Community
Shine Bright*

Our **54th Annual MACC Awards Gala**, held on the evening of May 1st at the beautiful Chesapeake Inn, was truly a night to remember. Surrounded by an incredible community of leaders, businesses, and supporters, we celebrated excellence, connection, and the spirit that makes our Chamber so special.

We extend our deepest gratitude to our generous sponsors, whose support made this unforgettable evening possible. Your commitment to our mission continues to strengthen our business community and elevate events like this year's Gala.



- **Presenting Sponsor:** Dover Federal Credit Union
- **Entertainment Sponsors:** Birdie's Links & Drinks, Hellings Kitchens & Baths
- **Cheers Sponsors:** Center for Balanced Living, Allura Bath & Kitchen
- **Desert Sponsor:** Nothing Bundt Cakes
- **Decor Sponsor:** Moment's By Bella Monroe
- **Photography Sponsor:** NANTA Focus



And a very special thank you to the talented Performers from The School of First State Ballet Theatre. Their stunning performances brought elegance, artistry, and a touch of magic to the evening, elevating the experience and leaving our guests captivated.



To our outstanding nominees—congratulations. Being recognized by your peers is no small honor, and each of you represents the passion, innovation, and dedication that drive our region forward. We are proud to celebrate your achievements and the impact you make every day!

Congratulations to our Award Winners!

- **Business of the Year** - Our Daily Bread
- **New Business of the Year** - SOMA Skin & Sculpt Med Spa
- **Mixer of the Year** - Companion Animal Veterinary Assoc.
- **Entrepreneur of the Year** - Dr. Flavee Banfield, Advanced Family Care
- **Citizen of the Year** - Ceil DeFazio, MOT Senior Center
- **Volunteer of the Year** - Kristen Krenzer, Town of Middletown
- **Innovator of the Year** - Nicole Hughes, Defensive Training Solutions
- **President's Award** - Bryan Bookout, Ducklings ELC Whitehall
- **Service Above Self Award** - Sue Yocum, Dover Federal Credit Union
- **Ambassador of the Year** - Brian Moreau, AKA Advisory
- **Leadership Award** - Mary Jamieson, Mary Kay





The evening was filled with energy and excitement, especially surrounding our silent auction and Golden Ticket experience. Thanks to the incredible participation and generosity of our attendees, these efforts were a tremendous success. Together, we raised over Five Thousand! Directly supporting the Chamber's ongoing mission to serve, advocate for, and grow our local business community.

A heartfelt thank you goes to our Gala Committee, whose vision, creativity, and tireless efforts brought this event to life. Your attention to detail and commitment to excellence truly shined throughout the evening. We are also incredibly grateful to our Ambassadors, who continue to serve as the welcoming and supportive backbone of our organization.

And of course, a special and enthusiastic shout-out to our host, Rich Mazzio, who kept the evening lively, engaging, and seamless from start to finish. Paired with the unforgettable presence of Presilah Davis—our very own "Voice of the Oscars"—the night carried an extra touch of glamour and excitement that made it truly extraordinary.

Thank you to everyone who attended, supported, and celebrated with us. The 54th Annual MACC Awards Gala was more than an event—it was a reflection of the strength, generosity, and heart of our Chamber community.

MAY IS IN FULL BLOOM!

Coffee With The Chamber

The best connections can begin with a simple conversation and a cup of coffee.

MACC's Coffee with the Chamber brought members together for a morning of networking, collaboration, and community connection hosted by **Christ the Teacher Catholic School**. The gathering provided an opportunity for local business leaders, educators, and community partners to step outside their everyday routines, meet new faces, and learn more about the important work happening throughout the MOT region.



Christ the Teacher Catholic School
NEWARK, DELAWARE



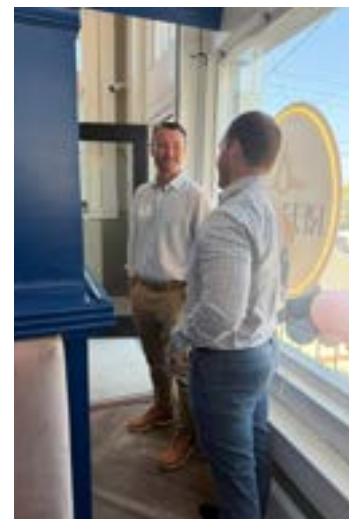
Welcome Refresh Aesthetics!

Welcome to the community, the first MedSpa in Townsend, DE Refresh Aesthetics!

We were honored to celebrate the ribbon cutting for Refresh Aesthetics, proudly owned by Rachel Reynolds. From the beautiful space to the warm energy, it's clear this business was created with intention and care.

Thank you to everyone who came out to support, connect, and help us officially welcome another incredible business to our Chamber family.

<https://www.refreshaestheticsde.com/>





AI Seminar

The MACC Foundation launch the first of several AI Seminars with Chuck Boyce and Foundry this past May. The seminar was packed with insight, conversation, and real-time discovery as attendees explored the rapidly evolving world of artificial intelligence.

From learning the differences between Claude, Gemini, and ChatGPT to uncovering new AI software and practical business tools, the room was fully engaged and asking thoughtful questions throughout the session. It was an eye-opening experience for businesses looking to work smarter, market better, and stay ahead in a changing digital world.



If you missed it — don't worry... this conversation is far from over.

Spring Bloom - A Chamber Mixer

A huge thank you to **Artisans' Bank** for sponsoring lunch and to **Elana's Broad St. Florist & Gifts** for helping us create such a beautiful Bouquet Bar activation that brought so much joy and interaction to the room.

Most importantly, thank you to our members and guests who showed up, connected, laughed, networked, and made the afternoon special. This is what community is all about.



Chamber Cafe

Our Chamber Cafe offers members a free space to stop by between appointments or meet for a one-on-one in a private setting with secure WiFi. An added perk of your visit... coffee and snacks are included thanks to our monthly Cafe sponsors. Next time you are in, be sure to thank our wonderful members and Collaborative Workspace tenants of Pallino Asset Management for Sponsoring the month of May



SOMA Skin & Sculpt MedSpa - ONE Year Anniversary

Congratulations to **SOMA Skin & Sculpt Med Spa** on celebrating 1 year of beauty, confidence, and growth with our members at Soma Skin & Sculpt Med Spa.

What started as a vision has already become a space where so many people feel empowered, refreshed, and cared for. Friday May 15th we were so proud to celebrate this milestone with a business that continues to pour into our community while helping others look and feel their best.

Congratulations on your 1 Year Business Anniversary! We can't wait to watch your continued success and growth in the years ahead. Cheers to year two and beyond!



Board Community Blitz!

Our Chamber Board has been out and about connecting with local businesses, listening, learning, and building stronger relationships throughout our community. We're so grateful to the businesses who welcomed us, took the time to share their experiences, and spoke openly about their needs, goals, and opportunities.

These conversations help us better serve our members and continue shaping a Chamber that truly supports the businesses that make our community thrive.

Thank you to everyone helping us grow stronger together!



Nothing Bundt Cakes Ribbon Cutting

Another sweet addition to our business community!



We were thrilled to celebrate the grand opening of Nothing Bundt Cakes with an official ribbon cutting surrounded by members, supporters, and community leaders.

Nothing Bundt Cakes is known for bringing people together to celebrate life's special moments, and they certainly made this one memorable.



JUNE brought the HEAT!

Coffee with the Chamber

Many people know Goodwill for its retail stores, but their impact reaches far beyond shopping. Goodwill helps individuals overcome barriers to employment through job training, career services, workforce development programs, and support that empowers people to achieve greater independence and success.

This was a great opportunity to connect with fellow professionals while learning more about an organization that is making a meaningful difference throughout Delaware and Delaware County. Whether you're a longtime Chamber member or looking to become more involved in the local business community, we'd love to see you for coffee!



GOODWILL
OF DELAWARE AND DELAWARE COUNTY



**We'll combine your
home & auto.
You save.
It's called service.**



Dan Dougherty
302-621-1000



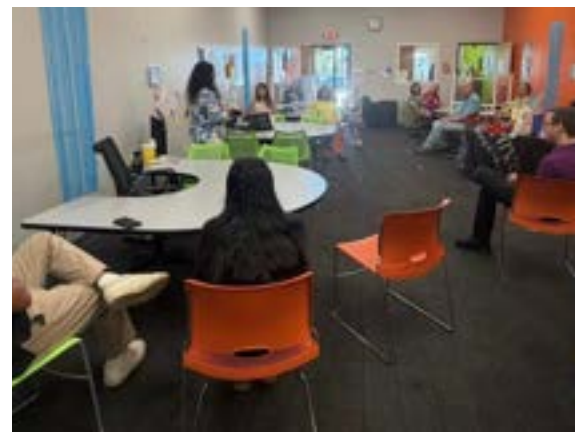
Sylvan Learning Center 5 Year Anniversary

Celebrating 5 Years of Learning, Growth, and Impact!

Wednesday, June 3rd we had the pleasure of celebrating a major milestone with our friends and members at **Sylvan Learning** as they mark 5 years of serving students and families in our community.

For five years, Sylvan has helped students build confidence, strengthen academic skills, and achieve success both inside and outside the classroom. Their dedication to education and personalized learning has made a lasting difference in the lives of so many young people.

Congratulations on this incredible achievement!



Welcome to DERBY'S!

We officially welcomed Derby's Bar & Restaurant to the Chamber with a ribbon cutting filled with great company, complimentary drinks, and plenty of excitement. Best of all, every attendee walked away with a door prize!

Thank you to General Manager Joseph and the entire Derby's team for their hospitality. We're excited to have you as part of our Chamber community and look forward to your continued success.



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Pediatric Dentistry

Healthy baby teeth are essential for a lifetime of great smiles. Early dental visits help children feel comfortable and build trust with their dentist.



Frenectomies

Lip and tongue ties can restrict movement, affecting speech, eating, nursing, and oral hygiene. Symptoms are more important than appearance, making a thorough evaluation essential. A provider diagnoses the issue based on function and a clinical exam.

NOW ACCEPTING NEW PATIENTS!



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Summer Quarterly Members Breakfast

Each Quarter, we gather with new and existing members for our Quarterly Members Breakfast! These sessions are designed to help members learn how to maximize their Chamber membership, discover valuable benefits, make meaningful connections, and find new ways to grow their business.

Thank you to everyone who joined us and took the time to invest in their success. We are committed to ensuring our members stay informed, engaged, and connected.



ProFit Franchise Partners – Ribbon Cutting

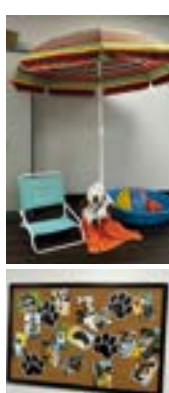
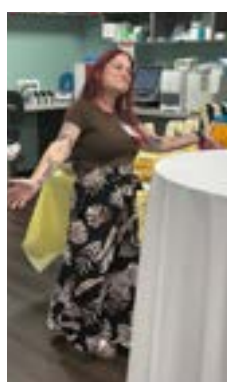
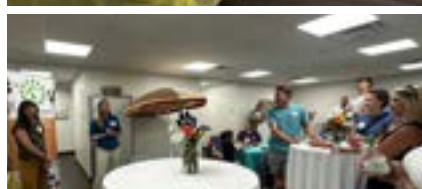
We were proud to celebrate this exciting milestone with owner Sandy Webb, a successful entrepreneur, franchise consultant, and familiar face in our community. Many know Sandy as the owner of Saladworks Middletown, where she has built a thriving business while serving customers and supporting local events through catering and community involvement.

Through ProFit Franchise Partners, Sandy now helps aspiring business owners explore franchise opportunities and navigate the path to business ownership with confidence. Drawing from her own experience as a franchise owner, she provides guidance, education, and support to individuals looking to take the next step toward entrepreneurship.



Companion Animal Veterinary Assoc.

Dog Days of Summer Mixer



Thank you to our friends at Companion Animal Veterinary Associates for hosting this month's Dog Days of Summer Mixer. Members and guests enjoyed an evening of networking, refreshments, door prizes, and a behind-the-scenes look at the compassionate care and dedication that makes their team such a valued part of our community.

From the adorable pet photo displays to the warm hospitality, every detail reflected their commitment to both animals and the people who love them. Events like these remind us that business is about more than transactions—it's about building relationships, supporting one another, and creating connections that strengthen our community.



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Premier Paws – Ribbon Cutting

What a wonderful afternoon celebrating Premier Paws Pet Care!

From the ribbon cutting to the thoughtful donated door prizes and warm welcome from the community, it was clear this business is filled with love and support.

We're proud to celebrate businesses that are passionate about serving our community and wish the Premier Paws team continued success in the years ahead.

Need in home pet services? Call Premier Paws today! Pet walking, sitting, feeding, and care you can trust.



CEO's Corner

Closing a Remarkable Year: Stronger Together

As we close another fiscal year, we find ourselves reflecting on just how much we have accomplished together. This year has been defined by connection, collaboration, and an unwavering commitment to supporting the businesses and organizations that make the Middletown, Odessa, and Townsend communities so special.

Together, we celebrated ribbon cuttings, welcomed new businesses, hosted sold-out signature events, advocated for our members, awarded scholarships to local students, and created countless opportunities for meaningful connections. Every event, every introduction, and every new partnership has reinforced what we have always believed: when our business community succeeds, our entire region thrives.

In June, the Middletown Area Chamber of Commerce proudly welcomed our 500th member.

To our newest members, thank you for choosing to invest in your Chamber. To our longtime members, thank you for your continued support, referrals, volunteerism, and leadership. This milestone belongs to every one of you.

As we turn the page to a new fiscal year, our work is far from finished. We remain committed to advocating for business, delivering meaningful programs and events, fostering connections, and creating innovative opportunities that help our members grow and succeed.



Unlock The Chamber: Open House

Thank you to everyone who joined us for our Unlock the Chamber Open House on June 25th.

It was wonderful to welcome members, community partners, and future members into our home to celebrate all that the Middletown Area Chamber of Commerce has to offer.

From networking and meaningful conversations to recognizing our 2026 MACC Foundation Scholarship recipients, **Giada Mancuso** and **Myles Mowbray**, the afternoon was a true reflection of what makes our Chamber so special.

A heartfelt thank you to our generous sponsors, Blue Mezcal Group, Saladworks, CR Realty and Patterson Schwartz Real Estate.

We also appreciate every volunteer, board member, ambassador, and attendee who helped create such an inviting atmosphere. Here's to continuing to build connections, strengthen local businesses, and create opportunities for our community—together.



Thank you



2026 Distinguished Partners

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Platinum



Gold



Silver



Bronze



ADVANCED FAMILY CARE
HERE FOR YOUR HEALTH



Copper



Foundation Partners



UPCOMING SIGNATURE MACC EVENTS

- July 9th **21st Annual Golf Tournament**
ODESSA NATIONAL GOLF CLUB
11:00 Shot Gun Start
REGISTER BY July 3rd, 2026
- Oct 14th **MACC Fall Luncheon**
MIDDLETOWN MEMORIAL HALL
11:30AM – 1:30PM
REGISTER BY October 7th, 2026
- May 4th **19th Annual Spring EXPO**
TOWNSEND FIRE HALL
4:00PM – 7:00PM
Registration Opens – Oct 1st 2026
REGISTER BY February 19th, 2027

Check out our Calendar at
maccde.com/events for more on
upcoming ribbon cuttings, mixers,
educational opportunities, and more!



PARTNERSHIP/SPONSORSHIP OPPORTUNITIES

The Middletown Area Chamber of Commerce offers exclusive annual partnership packages for our members with benefits in the areas of Membership, Events, and Sponsorship through our Distinguished Partner Program! Individual event, program and advertising opportunities also available **maccde.com/sponsoring-opportunities**.

Registration for 2027 Partnerships and Annual Directory Advertising Opens August 1st, 2026.



MIDDLETOWN AREA CHAMBER OF COMMERCE
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MACCDE.COM